/240 cont./

000 opposite.

464 Nor do the Tongans like to hire themselves out for money--neither
465 to whites nor to their own people. There may be several reasons for
436 this attitude: First of all, these natives have considerably pride;
181 besides, the use of money in many areas of life is not in the Tongan tradition; (642)

642. See the request for things without quid pro quo (pp. 136-137) and the acknowledgement of work with good meals (pp. 137-139).

and finally, though money is quite useful to the natives of all the islands of the Archipelago (for going shopping at the stores), it is not all that vitally necessary, since they can themselves obtain everything that is absolutely essential for existence (except clothing) from the soil and the sea.

43 Thus today only a few Tongans who have a rather un-Tongan
181 enterprising spirit carry on a trade in the sense described above.
178 For example, in 1951/52 the native L., about 25 years old,
472 (who gained experience in Nuku'alfa as an auto mechanic, and also worked there as a carpenter and house painter and had visited Fiji and Samoa) buys himself an old broken down truck, on Tongatapu, for 90£T. and spare parts for about 200£T. He repairs the truck himself and has it transported to Lifuka on the auxiliary ketch "Aoniu," where he then drives it daily /241/ for hire by the islanders (especially
472 transporting copra and other freight, not so much passengers). In
477 order to "break into the business" and probably also because of genuine willingness to be helpful, L. charges 20 to 30 percent less
[434] for his trips than his "competitors." He takes in 6 to 7£T. a day and will pay off the cost of the purchase of his vehicle in about three months.

472 St., who is about 20 years old, and says he has an English